Craig A. Woods, AIA, LEED™ AP Project Manager/Architect

Professional Registrations
Architect, California, #C-15507, since 1985
LEED™ Accredited Professional, since 2003
General Building Contractor, California
#B-354583, 1976-1991

Education

Bachelor of Arts, with *Distinction* in Public Administration (emphasis in Construction Management), San Diego State University, California, 1977

Employment

SDK Outsourcing Services (SDK), General Manager, Angeles City, Philippines, 2012 - Present HEERIM Architects & Planners, Vice-President/Technical Director, 2011-2012, AECOM, Associate, Planning, Design and Development, 2010

HDR Architecture, Inc. (HDR), Project Manager/Architect, 2005-2009

Earth Tech (ET) Project Manager/Architect, 2000-2005

Carrier Johnson + Culture (CJ), Project Architect, 1999-2000

The Stichler Design Group, Inc. (SDG), Project Manager/Architect, 1997-1999

Schuss Clark, An Architectural Corporation (SC), Project Architect, 1995-1997

Craig A. Woods, Inc. (CAWI), President/Architect, 1984-1995

Woods / Marrs Development and Design (WM), Principal, 1977-1984

GRS Corp. (GRS), Architectural Designer, 1975-1977

Wolfe-Woods and Associates (WW&A), Architectural Designer, 1971-1975

Recent Experience Summary

Mr. Woods has extensive professional experience as a Manager, Project Manager, Architect, Technical QA/QC Reviewer, Designer and Builder. Recent experience includes projects in Asia and the Middle-East.

- Manager of SDK with oversight over Army Corps of Engineers projects including, among others:
 - \$34.5M Hospital Addition & Renovation, Osan Air Base, Korea (+LEED Documentation)
 - o \$15M Aircraft Corrosion Control Facility, Osan Air Base, Korea (+LEED Documentation)
 - o Community Activities Center, Camp Humphreys, Korea
- Vice President/Technical Director of Heerim with oversight and management on projects including:
 - \$235M, 38 story, 1M+ square foot Management Office for the State Oil Company of the Azerbaijan Republic (SOCAR), Baku, Azerbaijan (on-site)
 - o Crescent Hotel (on an island constructed for the project), Baku, Azerbaijan (on-site)
 - \$1.3B, Family Housing, (15) 6-story and (12) 14-story buildings, Camp Humphreys, Korea
- Manager of AECOM A&E services, Project Management and Oversight including:
 - Benefield Anechoic Facility, Edwards AFB, CA (\$500,000 annual contract)
 - F-22 Radar Cross Section Testing Facility, Hill Air Force Base, Utah, D/B, LEED Silver
- Project Manager of HDR projects from Design through Construction Administration, including:
 - o \$38 M Huntington Hospital Outpatient Services Pavilion (MOB), Pasadena, CA.
 - \$15 M Sharp Grossmont Hospital Medical Office Building, La Mesa, CA
 - o Grossmont Hospital Outpatient Imaging Center, La Mesa, CA
 - o QA/QC Bachelor Enlisted Quarters, LEED Silver Rated, Ft. Leavenworth, KS (USACE)
 - Brig Expansion, LEED Silver, MCAS Miramar, San Diego (NAVFAC SW)
- Earth Tech Project Manager, Military/Civic projects from Design through Construction, including:
 - \$10 M Design-Build of the Air and Space Combat Operations Center, Spirit Bronze Rated, Nellis Air Force Base, Nevada (USACE)
 - o Bachelor Enlisted Quarters, Dorm 777, Design-Build, Spirit Bronze, Nellis AFB, Nevada
 - \$22 M Design-CM City of Beverly Hills Operations Service Center, LEED Silver
 - Kendall Healthcare, DeLand, FL, 62,000 square foot manufacturing plant addition
- Project Architect for Carrier Johnson performing design, presentations and detailing, including:
 - o \$112M East Village Square, Retail/Office portion of Padre Ballpark, San Diego, CA
 - Doubletree Golf Resort Expansion meeting facility, 84 guest rooms, & parking structure
- Over 30 Retail/Commercial/Supermarket facilities throughout California and 13 states.
- Over 35 Condominium/Apartment Projects: various sites throughout San Diego, CA and Seattle WA
- Over 75 Telecommunications Cell Facilities for Pacific Bell & Nextel in Southern California
- BIM Project Manager on several BIM projects and has taken a 4-day Revit Training Course
- Design/Build Team member on (12) D/B projects, including two where he was the developer.
- **Sustainable Design** Leader on (12) *LEED* or Spirit projects as well as many others where sustainability just means good design.

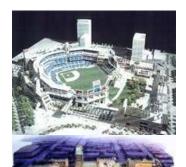




Some of SDK staff, Philippines



SOCAR, Baku, Azerbaijan, Heerim



"East Village Square," development adjacent to San Diego Ballpark, CJ



Grossmont Medical Office Building, La Mesa, Calif., HDR



Hospital Addition & Renovation, Osan Air Base, Korea, SDK

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Mr. Woods has a great diversity in project types including:

Civic	Offices	Food Service	Tenant Imprymnt	Industrial
Federal/Military	Lodging/Motels	Commercial	Multi-Family	Telecomm
Vehicle Service	Parking Struct.	Strip Centers	Condominiums	Park & Rec.
Healthcare	Retail	Corporate Offices	Housing	BEQs

Mr. Woods was a **principal** in a design and development company and a sole-proprietor for over 18 years. These responsibilities and skills were expanded during employment with local, national and international AE firms over the following 23 years, as projects became larger and more complicated. At different points he was responsible for:

- All **client contact**: Business Development; identified, evaluated and documented the needs of clients; programming; negotiations; and managed client expectations.
- Presentations to potential clients, clients, & professional and student groups.
- Client representation before public hearings, including community planning groups, planning commissions, and city councils.
- **Site Evaluations**: investigated and evaluated sites and buildings; determined adequacy of proposed sites; developed alternative solutions; prepared preliminary grading studies; developed and compared financial estimates between alternative solutions; and evaluated economic viability of alternatives.
- He has worked closely and successfully with numerous **public agencies** including planning, zoning, fire, redevelopment, engineering, traffic, environmental, building and code enforcement departments.
- He has also been responsible for programming, conceptual design, architectural design, grading design, landscape design, submittals, shop drawing review, and construction observation..
- All aspects of **Design** included: principal designer, lead design and **LEED** Charrettes with clients and
 consultants; site and space planning; Building Code Analysis; developed alternative solutions; exterior
 designs; grading studies; LEED analysis; review and comply with Environmental Analysis; Signage and
 Way-finding planning; and design of conveyors, fire pumps, and emergency power generators,
- All aspects of **Documentation** including: detailing; scheduling; consultant coordination; production and project status; manpower allocation; establishing and leading client and internal meetings; specifications; LEED documentation; implementing **QA/QC** programs; reviewing construction project plans and other documents; bidding; and permit processing.
- Performing technical reviews of architectural and consultant designs and construction documents, assessing compliance with program requirements and design intent.
- All **consultant management** including: Identifying consultant needs; scoping; soliciting proposals; negotiating subcontracts; contracting; and management of consultants.
- All aspects of Project Management including developing, tracking and managing: project approach; schedule; budget; Project Manual; project QA/QC program; supervising and leading design staff; staff utilization; and Construction Administration.
- Construction Management including: bidding, contracting, permitting, inspections, scheduling, supervision, contractor coordination, construction draws, Certificate of Occupancy, and obtaining Construction and take-out loans.
- All Business Management including: legal, personnel, and financial aspects of a design business including: proposals, Pro-Formas, payroll, taxes, billings, collections, recruiting, reviews and advancement.

His **construction** experiences include: wood frame construction up to 4-stories, steel moment-resisting and brace- frames up to 38-stories, Concrete Masonry (CMU), cast-in-place concrete, pre-cast concrete decks, caisson and grade beam foundations, post-tension slabs, and composite concrete decks. Soil challenges have included un-compacted fill, contaminated soils, adjacent to fault lines, expansive soils, landslide zones, coastal bluff caves, and areas of liquefaction. Mr. Woods is also active in National Professional Organizations, hosted monthly AutoCAD workshops for several years in the late '80s, and taught AutoCAD at the collegiate level.

Professional Affiliations

- American Institute of Architects (AIA), National, 1986-Present
- International Code Council (ICC), National, Prof. Member, 2001-Present
- Project Management Institute (PMI), National, Member, 2004-Present
- Society of American Military Engineers (SAME), 2008-Present
- U.S. Green Building Council, San Diego Chapter, Member, 2003-Present
 - 2003 2007 Chapter Board of Directors;
 - 2004 Chapter Secretary and 2005 Chapter President





Family Housing (HHOP) Camp Humphreys Korea, Heerim



Aircraft Corrosion Control Facility, Osan Air Base, Korea, SDK



Benefield Anechoic Facility, Edwards AFB, California, AECOM



Huntington Hospital Outpatient Services Pavilion, Pasadena HDR



Dormitory 777, Nellis AFB, Nevada Earth Tech (ET)



Air and Space Combat Operations Center, Nellis AFB, Nevada ET



Operations Service Center, for the City of Beverly Hills, Calif. ET